

**NGV America is the national association working to grow a profitable and sustainable market for natural gas as a transportation fuel.**



## MEMBERS

### NGV America has 200+ members

Member companies represent the entire value chain of the NGV industry.

- > Natural gas producers and distributors
- > Station operators and fuel providers
- > Equipment and service suppliers
- > Fleets
- > Automakers
- > Vehicle upfitters and modifiers
- > High Horsepower
- > Industry Trade Associations & Clean Cities Groups



## ADVOCACY

### Putting more NGVs on the road by:

- > Leading public policy and regulatory initiatives at the state & federal level
- > Communicating the value of natural gas as a transportation fuel to policymakers, trade press and consumers
- > Developing common standards and best practices for the safety and excellence of NGV technologies
- > Convening NGV leaders to develop strategies that encourage a strong and growing marketplace

**\$765 million**

Value of federal fuel & infrastructure tax credits secured

**\$3,400/year**

Value of corrected tax inequity on a typical LNG truck

**350 state bills**

Delivering millions in incentives for fuels, stations & vehicles



## BENEFITS OF MEMBERSHIP

### Services offered to members include:

- > **Seat at the Table**  
*Have your views heard as the industry contemplates policy and regulatory efforts that support a strong NGV marketplace*
- > **One-on-One Support**  
*Experienced staff works directly with members to assist on issues that support your business across a broad range of NGV issues.*
- > **Industry Committees**  
*Participation in committees that tackle key NGV initiatives – State and Federal Advocacy, Technology, Communications/Market Development.*
- > **Policy Portal**  
*Access to comprehensive state-by-state data covering vehicles, fueling stations, taxes, incentives, grant opportunities and legislation.*
- > **Industry Sales & Production Analysis**  
*Detailed annual report that provides NGV production and sales totals and analysis of market trends.*
- > **Fueling Infrastructure Report**  
*Monthly report on the fueling infrastructure in the U.S. that includes up-to-date lists of stations, contact information, and accessibility.*
- > **Industry Business Directory**  
*Directory of NGV America members dedicated to providing the highest quality products and services.*
- > **Weekly Newsletter**  
*Executive newsletter covering NGV America's legislative and regulatory work and industry news.*
- > **Annual NGV Conference & Leadership Forums**  
*NGV America is the convening voice of the industry and members take part in special events that bring NGV leaders together several times a year.*

### Join NGV America today!

Contact [membership@ngvamerica.org](mailto:membership@ngvamerica.org) for more information.



# NGV America: Who We Are

NGV America is the national trade organization dedicated to the development of a growing, profitable, and sustainable market for vehicles powered by natural gas or renewable natural gas. NGV America represents the full value chain of the industry including more than 200 companies, environmental and government organizations interested in the promotion and use of natural gas as a transportation fuel. Our member companies are those that produce, distribute, and market natural gas and renewable natural gas across the country; manufacture and service natural gas vehicles, engines, and equipment; and operate fleets powered by clean-burning gaseous fuels.

**NGV AMERICA**  
Natural Gas Vehicles for America

## our MEMBERS

To create a profitable, sustainable and growing market for compressed natural gas (CNG) and liquefied natural gas (LNG)-powered vehicles.

- Lead **advocacy efforts** with federal and state regulators and policymakers to level the playing field between natural gas and other transportation fuels;
- Provide forum for collaboration, discussion and debate in the interest of **developing common standards and best practices** for the NGV marketplace;
- Use **education & communications** to be the most credible voice on NGVs and to support information sharing within the industry;
- Serve as the **convening authority** for NGV industry leaders to gather and discuss issues with business peers, customers, technology experts and thought leaders.

## membership APPLICATION

If you would like to join the network of more than 200 NGV America members, or if you are interested in potentially joining, please fill out the information below:

**Date:** \_\_\_\_\_

**Company or Organization:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Title of Representation:** \_\_\_\_\_

**Address:** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Phone:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Brief Description of Organization:** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### Join NGV America today!

Please contact [membership@ngvamerica.org](mailto:membership@ngvamerica.org) for a dues schedule for your type of company.

Return form with check (if you are ready to apply) made payable to the NGV America to:

### NGV America

400 N. Capitol St. NW, STE 450  
Washington, DC 20001

NGV America provides its members with a broad range of services. Member dues are a function of type of company and size and due annually on January 1.

400 North Capitol St. NW / Washington, D.C. 20001 / (202) 824-7360 / [www.ngvamerica.org](http://www.ngvamerica.org)



## Annual Dues Structure 2018

### Engine and Vehicle Manufacturers

<u>Annual Sales</u>	<u>Dues</u>
Less than \$250,000,000	\$ 9,075
\$250,000,001 to \$1 billion	\$18,150
Over \$1 billion	\$39,930

### Vehicle Dealerships

<u>Annual Sales</u>	<u>Dues</u>
Less than \$5,000,000	\$1,210
\$5,000,001 to 25,000,000	\$3,630
Over \$25,000,000	\$6,050

### Natural Gas Distribution Companies

<u>Gas Customers</u>	<u>Dues</u>
Less than 25,000	\$ 1,210
25,000 to 50,000	\$ 3,025
50,001 to 100,000	\$ 6,050
100,001 to 250,000	\$18,150

<u>Gas Customers</u>	<u>Dues</u>
250,001 to 500,000	\$21,780
500,001 to 1,000,000	\$26,620
1,000,001 to 3,000,000	\$36,300
More than 3,000,000	\$54,450

### Gas Producers

<u>Annual Sales</u>	<u>Dues</u>
Less than \$100,000,000	\$ 9,075
\$100,000,001 - \$250,000,000	\$12,100
\$250,000,001 - \$1 billion	\$18,150
\$1 billion - \$10 billion	\$36,300
Over \$10 billion	\$60,500

### Gas Pipeline Companies

All gas transmission companies	\$36,300
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### Fleet Operators

<u>Annual Sales/Annual Budget</u>	<u>Dues</u>
Less than \$5,000,000	\$ 605
\$5,000,001 to \$50,000,000	\$ 1,815
\$50,000,001 to \$100,000,000	\$ 4,840

<u>Annual Sales/Annual Budget</u>	<u>Dues</u>
\$100,000,001 to \$1 billion	\$10,890
Over \$1 billion to \$5 billion	\$18,150
Over \$5 billion	\$24,200

### NGV Equipment and Service Suppliers

All for-profit organizations and corporations other than those listed above.

<u>Annual Sales</u>	<u>Dues</u>	<u>Annual Sales</u>	<u>Dues</u>
Less than \$250,000	\$1,210	\$100,000,001 to \$250,000,000	\$14,520
\$250,001 to \$5,000,000	\$3,630	\$250,000,001 to \$500,000,000	\$21,780
\$5,000,001 to \$25,000,000	\$6,050	\$500,000,000 to \$1 billion	\$30,250
\$25,000,001 to \$100,000,000	\$9,680	Over \$1 billion	\$42,350

### Nonprofit Organizations

Nonprofit organizations, trade associations, and government organizations not falling into any of the above categories may join the NGV America for \$1,210.

### International Organizations

International organizations that are not located in nor do any business in the U.S. may join the NGV America with dues of 25 percent of their U.S. counterparts.